

MEMORANDUM

To: Members of the City Commission

From: Lisa Agnor, City Manager

Date: July 7, 2015

Subject: Discussion of and consideration of the implementation of the OpenGov Financial Transparency program for the City of Marshall

This item has been placed on the agenda at the request of Commissioner Calhoun, and will be discussed at the meeting. The Commission may also take action regarding this item, if you are ready to do so.

Information related to implementation of the program has been received from Mr. Brad Snyder of OpenGov, and is attached.

Lisa Agnor

From: Brad Snider [bsnider@opengov.com]
Sent: Tuesday, July 07, 2015 10:02 AM
To: Lisa Agnor
Subject: OpenGov Pricing

Hi Lisa,

Apologies for not getting back with you sooner. I was out of town for the 4th and did not see your voicemail. Please confirm that you received this.

Here is a brief breakdown of the pricing we discussed.

Standard:

12 month price
\$7,000
unlimited users, data, report modification
+
\$2000 implementation fee (One time fee)

Pro Rated:

Take any fixed number of months divided by 12
+ Implementation fee
+ Commitment to use this the following fiscal year (no payment needed, but an agreement

EXA. 6 Month's left in the fiscal year
\$3500 (6 months x (\$7000/12))

+
\$2000 (implementation fee)
+
Secondary 12 month term with an effective date and payment date future dated in

The advantage of the prorated term is that it allows you to use this for the CURRENT Budget year for things like:

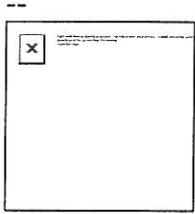
- Budget Development
- Year End Close
- Audit
- Current Year analysis

AND
it allows you to start your next fiscal year with a fully live platform.

A lot of folks like this because we do have such a fast implementation- in this examples case, at \$5500 there is a lot of value that you can have NOW, vs. waiting 6 months to have access to OpenGov. Also, it places your contract in line with the upcoming fiscal year.

One thing to note - If you want to get started on September 1st(or any time), you can sign an agreement now, pay your implementation fee, and come September 1 we will have your draft site fully built and waiting for you. Your full service fee is not due until we invoice you which falls after your effective (Start) date.

Let me know if there are any questions.



Brad Snider

Sr. Account Executive, OpenGov

p:(650) 265-6003 ext. 119 | m:734-649-

3512 | e:bsnider@opengov.com | w:<https://www.opengov.com/> | a: 955

Charter Street Redwood City, CA 94063

